

MAGGIE HARDY

Owner & CEO



As owner and CEO of 84 Lumber, Maggie Hardy oversees day-to-day operations of the company and its 320 facilities which includes stores, component manufacturing plants, custom door shops and engineered wood product centers in 34 states.

Maggie's energetic approach and aggressive goals have been critical success factors in 84 Lumber's operation and growth. After taking over the business in 1992, she refocused her concentration on the professional market. Her decision helped 84 Lumber top \$1 billion in sales for the first time in 1993 and \$8.75 billion in 2022. Today, the company is the nation's largest privately held building materials supplier in the U.S. and is also a certified national women's business enterprise.

Maggie balances between maintaining the company's traditional approach to doing business and adapting to meet ever-changing customer needs. Her real training began at an early age when she accompanied her father on countless business outings. It wasn't unusual to find a 7-year-old Maggie with her father at the lumberyard, a store grand opening or a board meeting. She and her father had a unique bond.

Maggie assumed leadership of 84 Lumber when she was just 26, an age when most people are just starting a career. Even then, she was showing her business smarts and proving her toughness. She maintains those qualities today and continues to find new ways to make the company an industry standout.

In her personal time, Maggie enjoys traveling, outdoor activities, and spending time with her son, P.J.

